

Hawaii Coffee Growers Report

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With assistance from the Hawaii Coffee Growers Association and Industry

Figures provided in this presentation are from three sources. These sources are explained below.

1. 2016 Hawaii Coffee Marketings: Final Season Estimates by USDA/HDOA National Agricultural Statistics Service (NASS) (2016)

- NASS data are the official coffee industry figures and are from an accumulation of data provided by industry state-wide.
- Agricultural funding, grant proposals and industry reports are typically based off of these figures.
- There is a need for a greater percentage of farmers to report farm and mill data.

2. Statewide Agricultural Land Use Baseline 2015 Report by Melrose et al (2016)

For coffee: This baseline report includes operations 2 acres and larger. Satellite imagery was
used to map coffee farms; however, mapping was difficult where mature orchard-dominated
ag practices (such as mac nut and coffee plantings) were adopted. (pp. 95-97)

3. Accumulated Data from Hawaii Coffee Growers Throughout the State

- These figures are purely estimates.
- Growers were asked to provide data and interesting or positive news about their operations, associations and farms.
 - Included were farms on Lanai and within the five coffee growing districts (Kauai, Molokai, Maui, Oahu and Hawaii) stated by the HDOA summary of <u>Chapter 4-143</u> (effective may 24, 2014) Hawaii Administrative Rules Standards for Coffee, and
 - Farms within six major land districts of the Big Island (Hilo, Puna, Kaʻu, Kona, Kohala and Hamakua).
- Data provided were not created by UH CTAHR or the Hawaii Coffee Growers Association.
- This data will not have a reference associated with figures provided due to information gathered from multiple sources in which some sources requested confidentiality.

Outline

- State of Hawaii
- Kauai
- Oahu
- Molokai
- Lanai
- Maui
- Big Island
- Overview of industry
- Georgia-grown coffee
- California-grown coffee
- Coffee leaf rust and reducing risk of new introductions
- References

State of Hawaii

| 2015-2016 | USDA/HDOA NASS 2016 Statistics | Notes |
|--|--------------------------------------|-----------------------------|
| No. of Farms ⁴ | 950 | Est. for 2013-2014 |
| Bearing acreage ⁵ | 6,900 | |
| Total Utilized Cherry Production ⁵ | 34.7 mill lbs | |
| Cherry Value ⁵ | \$54.2 mill | 14% less than 2014- 2015 |

State of Hawaii Weather

- 2015-2016 Strong El Niño
 - Record high temperatures during the summer to autumn and severe drought from October 2015 to April 2016.
- 2016-2017 La Niña Watch⁶
 - Projected below to average rainfall in summer and then above average rainfall from Sept. to Jan. although there is a drying trend in Hawaii's rainfall in La Niña years during the past 30 years.
 - Temperatures this summer should be slightly higher than normal but should reduce to closer to normal or below at the end of the year through March.

Kauai

- 3 commercial coffee farms
 - Kauai Coffee Company
 - Moloa'a Bay Coffee
 - Blair Estate
- 3,000 acres; no new plantings
- No CBB reported
- Moloa'a Estate Coffee
 - Has successfully diversified into other products such as cacao and teas.



Kauai Coffee Company

- 2015-2016 season
 - 1.8 million lbs. of green bean
 - Average of 4,600 lbs. of cherry per acre
 - Reduced yield due to mauna loa vine, an extremely dry winter and heavy rains during peak harvest in Nov.
 - Water rationed on 1,000 acres
- 2016-2017 season
 - Pattern of dry and wet resulted in heavy flowering from mid-March through April.
 - Promising yield with good water supply into summer
 - Estimated 2.4 million lbs. of green bean (33% increase)

- Pest problems:
 - Green scale and sooty mold affects about 250 acres
 - Weeds are the biggest pest, especially guinea grass and vines (mauna loa, morning glory, and glycine)
- KCOF Visitor Center, eCommerce and institutional sales are increasing each year.

 KCOF roast plant production has increased to more than 650,000 lbs. of green bean roasted in 2015.

CBB Scouting at Kauai Coffee Company

- Employees scout fields.
- Entomologists from UH CTAHR Kauai
 Agricultural Research Center scout fields
 and monitor traps during the summer and
 fall.
- Most scouting is concentrated in fields near the visitor center and along the highways.
- Every truck load of cherry delivered to the factory is checked for evidence of CBB.



Oahu

- Two commercial farms: Waialua Estate Coffee and Green World Farm
 - Other coffee (research) sites at Kunia, Maunawili and Waimanalo, and (trees at) Fosters gardens and Waimea
 - CBB found at Waialua, but also in coffee in Makaha Valley, Waianae Kai and at a residence in Wahiawa (new information as of 7/17/16)
- 175 acres; no new plantings
- 2015 had fair rain in the 1st qtr followed by a hot and dry summer which impacted fruit set and led to low production.
- 2016 is drier than average in the 1st qtr but has been followed by good rainfall in May. NWS reports Oahu about 60% of average rainfall.

Waialua Estate Coffee

- Managed by Mike Conway
 - Derek Lanter left Dole in May
 - Mill supervisor Constante Dace
 - Field supervisor Chris Valdez
- 3,000 7,000 lbs. of cherry per acre
- In 2015-2016, green bean yields were estimated to be 325,000 lbs.
 - Under 10% CBB infestation at WEC (bean damage ~5%)
 - Continuing to work with CTAHR
- Expecting 2016-2017 to be a good season with an estimated 500,000 lbs. of green bean (54% increase).
 - Four major flowerings since February

Field Strategies at Waialua

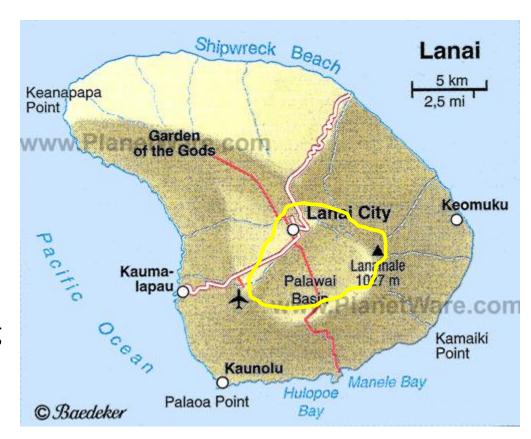
- Efforts to implement their CBB management program have led to greater attention to all aspects of their farming, including improving their plant nutrition and pruning programs.
- Improve tree health and increase leaf matter to allow for additional clean-up rounds to mechanically remove as many remaining cherry on the trees as possible and to minimize hand picking rounds.
- Stump pruning 40 acres annually and on a four-year cycle. Expecting 2-3 years of relatively heavy production (~500K lbs. annually) before pruning again.

Moloka'i

- Coffees of Hawaii (no report submitted)
 - New Owner: Patrick Haddad and Family are the new owners (2015)
 - Also owns Hawaiian King Candies, LLC.
 - Located in Kualapu'u
 - -123 acres^2
 - Primarily 'Red Catuai' grown

Lana'i

- James Spencer of Lanai Premium Coffee, LLC.
- Planting in Palawai Basin
- Typica grown
- New plantings:
 - First 10 acres next spring
 - 10 acres each year there after
 - Total of 50 acres



Lana'i Premium Coffee

- This year's crop will be seed for future plantings
- All processing and drying to be done on-island
- No CBB reported
- Current season pest issues:
 - Ants, green scale and sooty mold
- Past and current weather issues:
 - High temperatures
 - Moderate cloud cover and wind
 - Minor drought





- New land owners of Lanai, "<u>Pūlama</u>
 <u>Lāna'i</u>", plan to encourage agricultural
 businesses on the island to promote a
 thriving model of sustainability.
- Lanai Premium Coffee, LLC. Is the first company to sign a land lease agreement with Pūlama Lāna'i.
- Water is available for irrigation.
- Lanai Premium Coffee, LLC. will promote agritourism on 2 acres near the airport.
 - 1 acre of coffee, processing, drying and roasting sheds, greenhouse and nursery pad

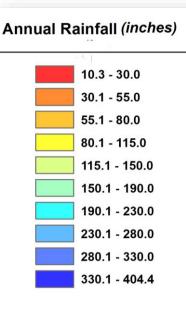
Maui

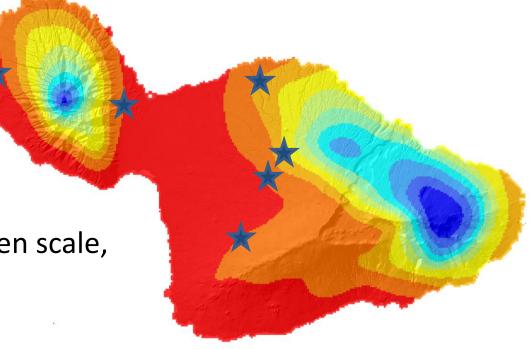


- ~45 farms
- 450-545² acres
- Ave. 2,300 lbs. cherry per acre
- ~15 acres of new plantings
- Maui Coffee Association

Maui

- Growers in upcountry Olinda and Kula report higher than normal rainfall which affected yields during their spring harvest.
- Trees were heavily pruned last season which reduced yields this season.
- No CBB reported
- Other pest problems: green scale, ants, and Cercospora





Ka'anapali Coffee Estates/MauiGrown

- 420 acres in Lahaina
- 2015-2016 season
 - ~500,000 lbs. of cherry
 - Flowering (early and late) events spread widely apart
 - Large losses due to late flowering and high numbers of immature green berries during harvest
- 2016-2017 season
 - Weather is good; not as hot as the last two seasons
 - Experiencing more uniform flowering
 - Est. 520,000 lbs. of cherry (4% increase)
- Preparing to relocate their processing plant within the next two years

Big Island

- 790^3 -1,060 farm parcels
 - >500 individual owners
- 4,700-5,525² acres
- Kohala & Hamakua
 - ~15 farms
 - ~45 acres
- Hilo
 - ~4 farms
 - ~10 acres



Puna

- ~20 farms in Puna
- ~70 acres in production
- Ave. 3,500 lbs. of cherry per acre
- 2015-2016
 - Severe rain resulted in about ~30% crop loss
 - BTB, cercospora and anthracnose
 - 1% 50% range in CBB damage; average of 7%

Puna

- Hobbyist growers are being educated about CBB when coffee is rejected at the mill
 - Finding niche markets with friends and family to promote coffee grown in Puna
- Estimates 2016-2017 yield and CBB activity to be similar to past season
- Growers are improving efficiencies with new roasting equipment and quality of coffee with grant funding

Ka'u

- ~83 farmers
- ~660 to 830 acres
 - ~24 acres of new plantings in 2015-2016
 - Ave. 3,000 lbs. of cherry per acre
- Main coffee organizations and entities
 - Ka'u Coffee Growers Cooperative
 - Palehua Ohana Farmers Cooperative
 - Ka'u Coffee Mill

New RHL Farm Leases

- Resource Land Holdings secured land from Lehman Brothers in 2015
 - ~6,000 acres total in Pahala and Naalehu
 - Brenda lokepa-Moses is the RHL land manager.
 - 15-year coffee farm leases
 - Some farmers did not sign new leases for their farm with RHL.
 - These leases were absorbed by other farmers.



2015-2016 in Ka'u

- Severe cloud cover and wet conditions led to poor flowering and reduction in yield.
- Severe wind broke branches and minor drought reduced yield.
- CBB damages ranged from 1 to >50%.
 - Average CBB damage was about 30%.
 - Due to heavy rains, growers were unable to harvest and spray Beauveria on time
- see both land
- owners leasing parcels to coffee farmer to apply pressure on to coffee farmers with high
- CBB count to take care of their CBB infestation or lose their leases. It's due to this non-action
- by management allowing run away CBB counts.
- Pests other than CBB: Black twig borer and banana moth

2016-2017 in Ka'u

- Estimating yield to be similar to or greater than last season unless trees were pruned last season.
- Severe winds in early July which broke branches and damaged trees which will affect yield for some.
- CBB activity and damages appears similar to the previous season.
 Pruning and timely sprays have helped with control.
- Growers encourage active and timely farming and management of coffee farms to control CBB in Ka'u.
- KCGC reports nearly doubling their membership

Kona

- ~3,800 acres
- ~880-1,000² farms
- >420 individual farm owners
- ~20 million lbs. of cherry
 - Ave. 4,200 to 7,400 lbs. of cherry per acre

CBB in Kona

- 2015-2016
 - Bean damage ranged from <1% to >30%
 - Average was about 13.5%, which was less than 2014 season
 - As a result of continued education, the *Beauveria* subsidy programs, and the demand for quality cherry and green bean, farmers appear to be gaining better control of CBB and improving overall coffee quality.
 - Mills rejected cherry with a certain amount of bean damage
 - Ex: Based on an Oct. 15, 2015 letter to growers, rejections started at about 40% damage.
 - NASS reports 1.8 million lbs. of cherry harvested but not sold in 2015/2016.

Beauveria Subsidy Programs

- KCFA; completed June 2016
- SHAC; ongoing until funding is exhausted
- HDOA; new and ongoing until June 2019 or when funding is exhausted

2016-2017

- CBB activity appears less than last season.
- Current bean damage assessments appear similar to or less than last season
- Marketable green bean estimates appear similar to last season

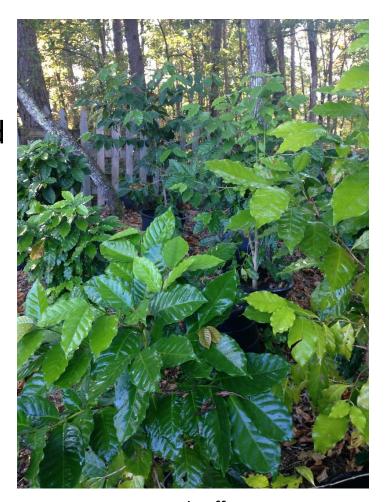


Overview: Hawaii Coffee Industry

- 2016-2017 coffee season looks promising state-wide
- Coffee industry is continuing to grow
- CBB currently contained to the Big Island and Oahu
- More farmers are adopting CBB management practices and reducing bean damages
- Must remain vigilant of the spread of CBB to neighbor islands
- Must be aware of pathways to introducing coffee leaf rust, coffee berry disease and other pests and diseases not yet found in Hawaii that could devastate the industry
- No longer the only state producing commercial coffee

Georgia Coffee

- Habersham County, GA
- "Yonah Coffee" est. in 2011 by Kevin Candelario Arita and Richard Stafford
- Arabica seeds imported from Honduras
- Grown in specially-designed greenhouses and for 8 months under oak trees
- 100 plants
- First harvest May 2015



www.yonahcoffee.com

California Coffee

- Goleta, CA Santa Barbara County
- Good Land Organics and Diversitree
 Nursery owned by Jay Ruskey
- Growing coffee since 2004 with Jim Shanley (Shanley Farms) and Mark Gaskell (UC Davis)
- 16 commercial growers
- Total of 14,000 trees planted

www.cacoffeegrowers.com





Coffee Leaf Rust

(Hemelia vastatrix)



Viability of Coffee Rust spores was checked after storing at room temperature (77 \pm 10°F) and in deep freeze (-4°F). Spore samples lost their viability as early as 45 days at room temperature and retained viability for about 120 days at -4°F¹.



Scientists are currently working on:

- Breeding rust resistant plants with good cup quality
- Acquiring additional coffee germplasm
- Obtaining emergency use permits and registering fungicides

Steps to Reduce Risk

- Do not transport coffee plants, seeds, leaves, soil, used farm or mill supplies, etc. to Hawaii.
 - Follow all HDOA <u>plant quarantine</u> rules (click <u>here</u> for coffee rules; pp. 70-9, 70-10)
- If traveling:
 - Leave clothing, footwear, hat, and other supplies in the country when exposed or potentially exposed to pests and diseases not found in HI.
 - Shower and wash clothing or other materials potentially exposed to rust, etc. prior to arrival in Hawaii.
 - Heat clothing and other materials to 165°F for 3 minutes or more to kill rust spores⁷.

Mahalo!

References:

- 1. Deepak K., B.T. Hanumantha, H.L. Sreenath. 2012. Viability of coffee leaf rust (Hemileia vastatrix) urediniospores stored at different temperatures. *J Biotechnol Biomater*. 2:143. doi: 10.4172/2155-952X.1000143
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- 6. National Weather Service. 2016. Hawaii outlook maps and graphs. 18 July 2016. http://www.cpc.ncep.noaa.gov/products/predictions/90day/fxhw40.html
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