# Synergistic Hawaii Ag Council



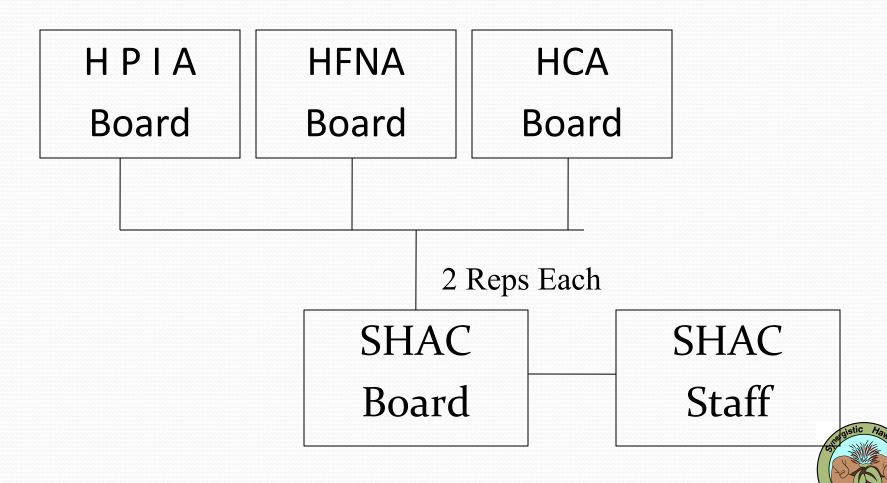
Hawaii Coffee Association
Hawaii Papaya Industry Association
Hawaii Floriculture & Nursery Association

#### **VISION**

Our mission is to unite our members' resources and support the growth of Hawaii agriculture. We also seek to remove economic barriers, expand markets and promote trade for our producers



### **Membership Structure**



#### **USDA Foreign Ag Service Programs**

- MAP Market Access Program
  - Funding for overseas marketing and promotional activities that help build commercial export markets for U.S. agricultural products
  - Proposal due each June (this Friday!)
- TASC Technical Assistance for Specialty Crops
  - Solutions for industry's "barrier to export"



#### **Regulatory and Trade**

- Access to Ag Trade Offices (ATO) in Embassies
- Pyrethrin PBO issue in Japan
  - Maximum Residue Level for PBO elevated to bilateral trade talks through USTR
- Import permits for Hawaii Papaya into China
- Utilize relationships with Congressional staff to resolve trade issues
- Work with USDA to classify coffee as a "food product" eligible for government purchase

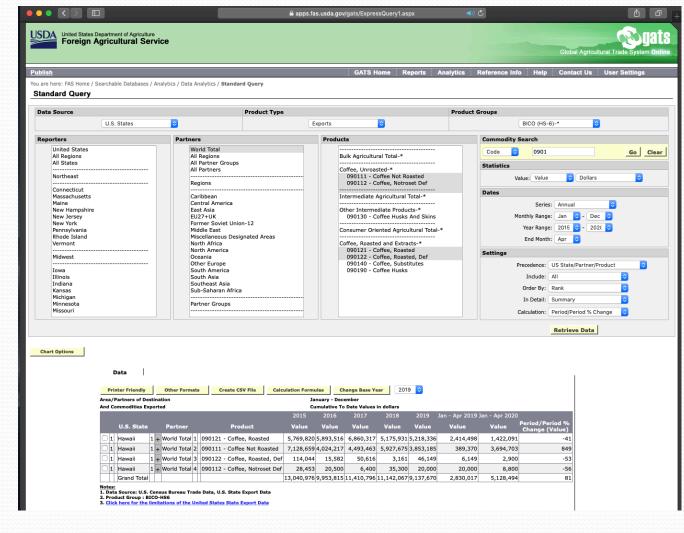


#### **2020 Market Access Funding**

- \$83,000 from USDA to target China/Taiwan buyers
  - SCA show: Show and Booth costs, travel, etc.
  - Taiwan Trade Show
  - Reverse Trade Mission bringing buyers to us
  - Generic Marketing Program: development of buyer list, brochures, targeted media
  - "Branded Programs" through WUSATA
- \$8,300 from HCA required as industry co-pay

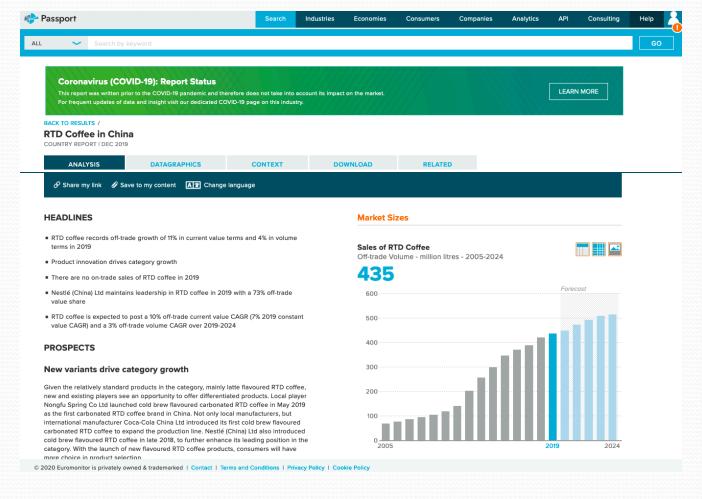


#### **Economic Data**





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## USDA PBARC Grant Under the ARS Areawide Program

Three-year Contract with Luis Aristizábàl to do Frequent Harvesting Research

- Investigate the use of frequent and effective harvesting for coffee berry borer control on coffee farms in Hawaii.
  - 4 Kona Farms
  - 4 Ka'u Farms
- Analyze the cost-benefit of various practices considering economic cost as well as crop quality.
- Develop extension recommendations for growers and field workers



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